

## INNOPROM Hosted Buyers Programme

### IndEx (Industrial Export)

Dear Sirs,

We cordially invite your company to participate in the **Industrial trade fair INNOPROM** as an **honourable guest of Hosted Buyers Programme IndEx (Industrial Export)** taking place on **July 10-12** this year in Yekaterinburg, Russia.

Supported by Russian Export Center, as well as Ministry of Industry and Trade of the Russian Federation, the event will be organized on a high level. The list of countries of participants' origin includes following regions: Central and Southeast Asia, Africa, Middle East, Latin America, EU.

IndEx brings together 200 delegates to gain the best of INNOPROM industrial fair with pre-arranged business meetings, networking events with experts, technology guided tours and to take part in 1st International Forum of Industrial Export Development IndEx.

INNOPROM is the fastest growing trade fair in Eurasia. Over 600 industrial companies from 95 countries of the world take part in the exhibition with 48,000 unique visitors. The programme of INNOPROM-2017 includes the following thematic tracks: Metalworking, Component Manufacturing for Machine Building, Technologies for Power Engineering, Industrial Automation, and others. This year our exhibitors focus specially on equipment for metalworking and robotics.

**As a Hosted Buyer you will enjoy complimentary benefits including round trip flight ticket to Yekaterinburg and accommodation during the IndEx programme.**

We kindly ask you to inform us of your decision and forward your application due to **15th of June, 2017**. Formika LLC is the official operator of INNOPROM and IndEx program.

Please, contact Antonina Bondareva, IndEx Project Manager at Formika LLC.

Tel.: +7 (925) 286-10-15, email: [bondareva@formika.ru](mailto:bondareva@formika.ru)

Please, find attached IndEx program, terms and conditions and list of Russian participants.

Yours faithfully,  
Director of INNOPROM fair



Ekaterina Egorycheva

## IndEx Business Programme

	10 JULY, MONDAY	11 JULY, TUESDAY	12 JULY, WEDNESDAY	
8:00		Breakfast	Breakfast	8:00
9:00				9:00
10:00		Meetings "Doing Business with Russia" - Russian Export Center, Ministry of Industry and Trade, Sverdlovsk region government	Technology Guided Tours	10:00
11:00	INNOPROM Business Programme B2B Meetings		Exhibition visit B2B Meetings	11:00
12:00				12:00
13:00	Lunch	Lunch	Lunch	13:00
14:00	INNOPROM Business Programme B2B Meetings	IndEx Forum	Exhibition visit B2B Meetings	14:00
15:00				15:00
16:00	INNOPROM Business Programme	INNOPROM Business Programme Exhibition visit, B2B Meetings		16:30
17:00				17:00
18:00	Excursion tour around Yekaterinburg	Gala Dinner at EXPO		18:00
19:00				19:00
20:00				20:00

Additional information and INNOPROM business programme are available at <http://www.innoprom.com/>

## IndEx Hosted Buyer Terms and Conditions

### Program Inclusions:

1. The Organizer provides Hosted Buyers with a service package, including:
  - Visa invitation and Visa support;
  - Complimentary round trip flight ticket to Yekaterinburg;
  - 4-5\* Hotel accommodation during the IndEx programme (room only);
  - Ground transfers in Yekaterinburg: airport/hotel/Innoprom fair;
  - Meals;
  - IndEx delegate badge;
  - English speaking group assistant.
2. The Organizer provides Hosted Buyers with the access to the platform for appointing meetings and negotiations (Match Making) with the exhibitors and INNOPROM Forum participants. The Organizer is responsible to provide all the assistance if needed.
3. The Organizer provides Hosted Buyers with the access to Global Investment Lounge. Participants can use the Lounge if the booking is made in advance, and if the free time slots are available.
4. The Organizer develops business program for Hosted Buyers with business meeting events, companies' presentations, roundtables, pitch-sessions, etc.
5. The Organizer provides the access for the Hosted Buyers to the INNOPROM business program and IndEx business program.

### Program Exclusions:

1. The Organizer DOES NOT provide or cover following:
  - Visa fees.
  - Travel Insurance. You must ensure that you have comprehensive travel insurance to cover your trip to attend Innoprom in Yekaterinburg. This should cover:
    - Cancellation, alteration, curtailment, rearrangement or replacement – In the event of illness, personal injury or circumstances beyond your control which prevent you travelling to or from the exhibition as planned
    - Medical expenses – In the event that you need medical treatment or emergency repatriation
    - Personal property and business equipment – In the event of loss, theft or damage
    - Political and natural disaster evacuation such as war, floods or volcanic eruption
    - Personal liability
    - Death or personal injury
  - Any personal extras at the hotel. These should be settled directly with the hotel you're your departure.
  - Hotel or air tickets upgrades.
  - Taxi fares if arriving/departing outside IndEx Hosted Buyer Programme timeline.

### Eligible application delegates are including

1. The Organizer accepts the Applications on the Participation in the Hosted Buyers Program IndEx exclusively from companies, trade and industry associations and financial institutions, operating outside the Russian Federation. Government authorities that coordinate the industrial products trade and any other organizations, involved into decision-making considering the trade and the promotion of Russian companies on the foreign markets can also take part in the Program.
2. Buyers in following natures of business:
  - Transportation machinery, vehicles and equipment
  - Engineering and machine tools
  - Electrical equipment
  - Power generation and transmission equipment
  - Mining exploration and beneficiation equipment, metalworking
  - Oil/gas and chemical equipment
  - Industrial automation
  - Other industrial goods and services
3. Belongs to one of the following titles:
  - Business owners and shareholders, members of board of advisors
  - CEO and Managing Directors
  - Deputy CEO
  - Purchase/Procurement directors
  - Chief engineers
4. Maximum 2 representatives from each company can participate in the Program.

## List of Russian participants

(This list includes only few of the Russian participants and does not present all the companies)

Company name	Description	WWW
Ministry of Industry and Trade Russian Federation		<a href="http://minpromtorg.gov.ru/">http://minpromtorg.gov.ru/</a>
Russian Export Center		<a href="https://www.exportcenter.ru/">https://www.exportcenter.ru/</a>
EXIAR - The Russian Agency for Export Credit and Investment Insurance		<a href="https://www.exiar.ru">https://www.exiar.ru</a>
Industrial Development Fund		<a href="http://frprf.ru/">http://frprf.ru/</a>
Chamber Of Commerce And Industry Of The Russian Federation		<a href="https://tpprf.ru">https://tpprf.ru</a>
Governments, Export and business centres, Development foundations, Ministries: Sverdlovsk region and Yekaterinburg, Chelyabinsk region, Tatarstan, Ulyanovsk region, Ugra, Yaroslavl region, Volgograd region, Nizhniy Novgorod, Voronezh region, Tver region and others		
Eximbank of Russia		<a href="http://www.vtb.com/">http://www.vtb.com/</a>
Gazprombank		<a href="http://www.gazprombank.ru">http://www.gazprombank.ru</a>
Sberbank		<a href="http://www.eximbank.ru">http://www.eximbank.ru</a>
VNESHECONOMBANK (VEB)		<a href="http://www.veb.ru">http://www.veb.ru</a>
VTB Bank		<a href="http://www.sberbank.ru/">http://www.sberbank.ru/</a>
Alekseevka CHIMMASH, JSC	Equipment and services for industrial facilities of petrochemical, gas, metallurgical, machine-building industries	<a href="http://azhm.ru/eng/">http://azhm.ru/eng/</a>
Almaz-Antey Convern, JSC	Arms industry (in particular, the developers of anti-aircraft defence systems)	<a href="http://www.almaz-antey.ru/">http://www.almaz-antey.ru/</a>
Avtovaz	Automobile manufacturer	<a href="http://company.avtovaz.ru">http://company.avtovaz.ru</a>
Belenergomash	Power engineering	<a href="http://www.energomash.ru/">http://www.energomash.ru/</a>
ChelPipe Group	Steel pipes, including pipes used for the construction of petroleum, natural gas and water pipelines; and pipes used in manufacturing processes	<a href="http://www.chelpipe.ru/">http://www.chelpipe.ru/</a>
Concern Tractor Plants	Engineering and machinery concern	<a href="http://tplants.com">http://tplants.com</a>
DoorHan	Manufacturer of gates, roller shutters, automation and reloading equipment	<a href="http://www.doorhan.ru/">http://www.doorhan.ru/</a>
EKRA	Development and manufacture of relay protection and automation devices	<a href="http://www.ekra.ru/">http://www.ekra.ru/</a>
Electropribor, JSC	Development and manufacture of panel electrical measuring instruments, measuring transducers, digital multifunction devices	<a href="https://www.elpribor.ru">https://www.elpribor.ru</a>
En+ Group	Metallurgy, power engineering, mining industry	<a href="http://eng.enplus.ru/">http://eng.enplus.ru/</a>
EPSA	Automation of power and industrial facilities of any complexity	<a href="http://www.en.epsa-spb.ru/">http://www.en.epsa-spb.ru/</a>
Euraz Group	Metallurgical and mining company	<a href="http://www.evraz.com/">http://www.evraz.com/</a>
Fereks	LED lights	<a href="http://fereks.ru/">http://fereks.ru/</a>
Flotenk, ZAO	Producer of treatment facilities, water treatment stations for drinking and industrial water, capacitive equipment	<a href="http://www.flotenk.ru/">http://www.flotenk.ru/</a>
Gidrosistemy	Production of oil equipment, hydraulic equipment and non-standard test benches	<a href="http://npogs.ru/">http://npogs.ru/</a>
Good Light	LED lights	<a href="http://www.glcompany.ru/">http://www.glcompany.ru/</a>
Hevel	Solar Energy	<a href="http://www.hevelsolar.com/">http://www.hevelsolar.com/</a>



Heavy Engineering ORMETO-YUMZ, JSC	Heavy engineering and production of reloading and averaging equipment	<a href="http://www.ormeto-yumz.ru/">http://www.ormeto-yumz.ru/</a>
Inter RAO engineering	Management of energy construction projects	<a href="http://irao-engineering.ru">http://irao-engineering.ru</a>
Inter-RAO Export	Supply of power equipment and engineering, including construction, reconstruction and repair of power facilities	<a href="http://interraexport.ru/">http://interraexport.ru/</a>
IZ-KARTEX	Quarry electric excavators	<a href="http://iz-kartex.com">http://iz-kartex.com</a>
Kamaz	Manufacturer of diesel trucks and diesel engines	<a href="http://kamaz.ru">http://kamaz.ru</a>
KARAT Research and Production Association	Development and manufacture of metering devices, delivery of heat engineering equipment	<a href="http://www.karat-npo.com">http://www.karat-npo.com</a>
KR Group	Services in the field of building design, technological engineering, logistics, repair and technical support	<a href="http://krgroup.ru/">http://krgroup.ru/</a>
Laser Center	Laser equipment, lasers and laser technology, laser machines and engravers	<a href="http://www.newlaser.ru/">http://www.newlaser.ru/</a>
LaserFor	Laser engraver	<a href="http://laserfor.ru/">http://laserfor.ru/</a>
Magnitogorsk Iron and Steel Works	Steel company	<a href="http://www.mmk.ru/">http://www.mmk.ru/</a>
Metalloinvest	Mining and Metallurgical Holding	<a href="http://www.metalloinvest.com/">http://www.metalloinvest.com/</a>
Orenburg Hot-Dip Galvanizing Plant, LLC	Designing of power facilities of any complexity level, construction and reconstruction of power supply networks from 0.4 to 500 kV	<a href="http://www.orenzink.ru/">http://www.orenzink.ru/</a>
PENOPLEX SPb, Limited	Manufacturer of building and decorative-finishing materials on the basis of polymers	<a href="http://www.penoplex.ru">http://www.penoplex.ru</a>
Power machines	Energy, power engineering company	<a href="http://www.power-m.ru">http://www.power-m.ru</a>
Relematika, LLC	Microprocessor-based terminals and cabinets for relay protection and automation	<a href="http://relematika.ru">http://relematika.ru</a>
Renova Group	Metallurgical, mining, chemical, construction industries, transport, energy, telecommunications, high-tech engineering, housing and communal services, medicine and the financial sector	<a href="http://www.renova.ru">http://www.renova.ru</a>
RM Rail	Railways, freight cars, equipment for the petrochemical and gas industry	<a href="http://en.rmrail.ru/">http://en.rmrail.ru/</a>
Rosatom	Atomic Energy Corporation	<a href="http://www.rosatom.ru/">http://www.rosatom.ru/</a>
Rostec Corporation	The corporation comprises 700 organizations that are currently part of 14 holding companies	<a href="http://rostec.ru/">http://rostec.ru/</a>
Rotek	Service maintenance of gas and steam turbines, production, supply, diagnostics and monitoring of power equipment, engineering, construction	<a href="http://zaorotec.com/">http://zaorotec.com/</a>
RTSoft, AO	Technologies for energy companies and power engineering	<a href="http://www.rtsoft.ru/">http://www.rtsoft.ru/</a>
RusHydro	Hydro Energy	<a href="http://www.eng.rushydro.ru/">http://www.eng.rushydro.ru/</a>
Russian Copper Company	11 mining and metallurgical enterprises	<a href="http://www.rm-k-group.ru">http://www.rm-k-group.ru</a>
Russian Helicopters, JSC	helicopter design and manufacturing company (civil and military)	<a href="http://www.russianhelicopters.aero">http://www.russianhelicopters.aero</a>
RZD Logistics	Logistics	<a href="http://www.rzdlog.ru/">http://www.rzdlog.ru/</a>
Scientific Production Association of Automatics named after the academician N.A. Semikhatov	Development and manufacturing of control systems and radio electronic equipment for rocket and space technology, as well as control systems for the automation of technological	<a href="http://www.npoa.ru/">http://www.npoa.ru/</a>



processes in various industries

Shvabe, JSC	Optic-electronic industry	<a href="http://shvabe.com/">http://shvabe.com/</a>
Sinara Group	Transportation machinery. Investment company in the property development, transportation and financial services sectors	<a href="http://www.sinara-group.com/">http://www.sinara-group.com/</a>
TMK-Group	Manufacturer and supplier of steel pipes for the oil and gas industry	<a href="https://www.tmk-group.ru/">https://www.tmk-group.ru/</a>
Transmashholding	Manufacturer of locomotives and rail equipment	<a href="http://www.tmholding.ru">http://www.tmholding.ru</a>
Tyazhmash	Heavy, power and transportation machinery and engineering	<a href="http://www.tyazhmash.com/">http://www.tyazhmash.com/</a>
Tyazhmehpress	Manufacture of heavy mechanical presses	<a href="http://www.tmp-press.ru">http://www.tmp-press.ru</a>
Tyazhpromexport	Design, construction, reconstruction and operation of enterprises of ferrous and non-ferrous metallurgy, mining and coal industry, machine-building plants	<a href="http://tyazh.ru/en/">http://tyazh.ru/en/</a>
Unimatic	Industrial equipment supplier	<a href="http://unimatic.com/">http://unimatic.com/</a>
United Aircraft Corporation	Aircraft building enterprises	<a href="https://www.uacrussia.ru/en">https://www.uacrussia.ru/en</a>
United engine corporation	Production of engines for military and civil aviation and space exploration programs, power turbines for electricity and heat generation, gas compressor units and marine gas-turbine units	<a href="http://www.uecrus.com">http://www.uecrus.com</a>
United Heavy Machinery plants (OMZ Group Uralmash-Izhora)	Equipment for nuclear power engineering, oil and gas chemical complex, mining equipment, products from special steels	<a href="http://www.omz.ru/">http://www.omz.ru/</a>
United shipbuilding corporation	Shipbuilding	<a href="http://www.aoosk.ru">http://www.aoosk.ru</a>
Ural Locomotives, LLC	Transportation machinery, Railway engineering	<a href="http://ulkm.ru/">http://ulkm.ru/</a>
Ural Turbine works	Production and modernization of steam turbines. Combined-cycle plants.	<a href="http://www.utz.ru">http://www.utz.ru</a>
Uralhimmash	Equipment for gas processing, petroleum, chemical, petrochemical and other industries	<a href="http://en.ekb.ru/">http://en.ekb.ru/</a>
Uralkran	Cranes and lifting equipment	<a href="http://en.uralkran.ru/">http://en.uralkran.ru/</a>
Uralmash holding	Equipment for metallurgy, mining, construction materials and energy	<a href="https://www.uralmash.ru/">https://www.uralmash.ru/</a>
UralNeftServis	Design, production and maintenance of oil and gas production equipment	<a href="http://geron-uns.ru">http://geron-uns.ru</a>
Uralvagonzavod Corporation	Machine-building products, railway wagons and military products	<a href="http://www.uvz.ru/">http://www.uvz.ru/</a>
Vniimetmash group	Development and production of machine-building products of nuclear power, transport, oil and gas industry, factories of ferrous and non-ferrous metallurgy	<a href="http://vniimetmash.com/en/">http://vniimetmash.com/en/</a>
Vozdushnye Filtry	Production of filters for air purification, equipment for ventilation systems	<a href="http://filters.ru/">http://filters.ru/</a>
VSMPO-AVISMA Corporation, PSC	Nonferrous metals (titanium, aluminium, magnesium metal and products from them)	<a href="http://www.vsm-po.ru">http://www.vsm-po.ru</a>



**INNOPROM**  
10–13 July 2017

## Hosted buyers programme at Innoprom fair IndEx (Industrial Export)

10-12 July 2017  
Yekaterinburg, Russia

### Application

Please, send you application to IndEx project manager Ms. Antonina Bondareva [bondareva@formika.ru](mailto:bondareva@formika.ru), tel.: +7 (925) 286 10 15

<b>Contact person (e-mail, phone)</b>	
---	--

#### Delegates info:

<b>Mr/Mrs/Ms</b>	
<b>First and Middle name</b>	
<b>Surname</b>	
<b>Company name</b>	
<b>Job title</b>	
<b>Country</b>	
<b>City</b>	
<b>E-mail</b>	
<b>Contact phone number</b>	
<b>Website</b>	
<b>Which Russian products/services would you like to source?</b>	
<b>Russian partner, which invited you to participate at IndEx programme</b>	





<b>Mr/Mrs/Ms</b>	
<b>First and Middle name</b>	
<b>Surname</b>	
<b>Company name</b>	
<b>Job title</b>	
<b>Country</b>	
<b>City</b>	
<b>E-mail</b>	
<b>Contact phone number</b>	
<b>Website</b>	
<b>Which Russian products/services would you like to source?</b>	
<b>Russian partner, which invited you to participate at IndEx programme</b>	