

FACTORY & BRANDS OF

ITALIAN CLOTHING, SHOES, HANDBAGS, ACCESSORIES AND JEWELRY

Company 1 exists since more than 20 years in the textile fields, producing and distributing its brand on the domestic as well as on the export markets such as Russia, Hong Kong, China, Spain, France, Belgium, Holland, Luxemburg, Greece and so on. Bring romance and beauty in every day of woman's life.

Company 1 core business (about 50% of the assortment) includes the classic outfit for a modern and elegant woman (suits, pants, shirts). The rest of the collection gives a twist of elegance and romance (belts, bags, scarfs, bijoux, fur, shoes, profume, hats).

<u>Request for majority</u> share investments that can facilitate the company in expanding the business in new countries: Arabic area, Turkey, Korea and Asia. The company would also strengthen the cooperation with Russia.

Company 2 founded in 1961 in Mantova, it is the leading company in Italy for the creation and production of luxury bridal dresses. The company continues its rise since the late 80's and is now market leader in Italy for the production of wedding dresses and is present in the most prestigious boutiques around the world.

The production is entirely Italian and internal to the Company, in which 150 people work. It has over 40 franchising boutiques from Paris to Palermo, from Riyadh to Tokyo and it recently opened an online boutique.

The Company has engaged in different collaborations with top designers, including Sorelle Fontana and Gattinoni (1983), Gianni Versace (1980s), Lancetti (2000), Gucci (2008), Dolce & Gabbana (2009) and Alberta Ferretti (2011). They also established two collaborations with Alla Scala Theatre in Milan in 2001 and 2008. Its gowns appeared in movies and tv series, such as the American movie "Made of Honor", the Italian "Cento Vetrine", "Tutti pazzi per Amore", "Ho sposato uno sbirro" and "I Cesaroni".

Request for total acquisition of the company

Company 3 is a shoe factory. Company 3 was born at the beginning of 90's on the foundations of XXX firm. In the same years the FIRST MARK emerged, representing the turning point toward a new challenge.

In fact, by the creation of this new brand, the whole production, in the beginning based on the wholesale channel with "private label" productions, definitively shifts to the retail channel so starting an important stylistic and of image course that in the following years will bring the FIRST MARK to strengthen a distributive profile with a remarkable prestige.

In 1998 the SECOND LINE was born, that will enable the firm to widen and increase the offer for sale into a distinctly casual and sportswear sphere.

Nowadays, Company 3, a first-class business enterprise, is in continuous movement and evolution, thanks to ownership of such cult brands.

<u>Request for</u> an industrial partner interested in minority or majority investment. The investor must be able to re-position the brands abroad (USA, Russia, Asia).

Company 4, is the company behind the design, production and distribution of different brands mainly positioned in the medium-high sportswear segment.

Company 4 engages mostly with wholesalers: its most important brand, is distributed in 750 shops in Italy and 950 shops abroad. The production is 80% in Italy, whereas the distribution is handled by agents in Italy, France, Spain, Germany and by distributors in Scandinavia, UK, Greece, Russia, Japan and Holland. In America the company decided to open its own DOS in Miami at the end of 2007.

The group is willing to growth on the one hand through the opening of own brand shops in Europe (8 openings in the next 2-3 years, including one in Milan) and on the other hand through the expansion in accessories and kids.

Request for:

- a financial partner, in the minority, contributing to the capital increase and financing the capital expenditure in the retail sector (Euro 20-25million for the opening of 8 brand stores in Europe), with probable exit within 3-4 years period (selling 100% or majority to a trade buyer);
- a majority investment (industrial partner –retailer).

Company 5 high quality women's, men's and children's clothing and accessories. The Company is headquartered in the North East Italy (Vicenza) and employs 68 people. Revenues are balanced between the women's collection (50%) and the men's collection (50%). Sales are in Italy, Germany, Belgium, Holland, Scandinavia, Spain, Austria, Switzerland, Russia, Korea and China.

Future expansion is planned through distribution development in retailing abroad (China and Korea in particular) The Company has a total of 5 directly operated stores in Italy and Amsterdam. Distribution is both direct (handled by the Milan showroom) and also through a network of agents The production is carried 80% in Italy through third parties.

Request for:

• a financial partner contributing to the capital increase (Euro 5-8million) for the development of

the abroad distribution;

• an investor interested in the acquisition of 33% / 66% of the company.

Company 6 is a pole of excellence "made in Italy" in corsetry, underwear, home wear and beachwear. Everything started in 1936 with the foundation of the company that set up the production in the area between Bergamo and Lecco. Today the company has 70 employees, 2

marks: the first positioning medium-high and the second high placement.

Request: the company would like to grow abroad and in Asian countries through an Asian partner.

Company 7 was founded in the mid-seventies as a belt manufacturer aiming at becoming a leader in this field. During the following years, having achieved a leading role both in the Italian market and in the European and Worldwide markets, the company went further by introducing new articles which complete its identity: small leather goods, ladies' handbags, men's briefcases, luggage and travelling items. The company counts 140 employees. The Head Office is in Verdello, near Bergamo, with a production area of 12.000 sqm.

With a daily production capacity of around 11.000 pieces, the company is the most important European manufacturer: its range of products covers men's and ladies classical belts – the core business, fashion and casual items, other leather accessories such as small leather goods, ladies handbags, men's bags, luggage and travelling items.

The company has the license of production and distribution of important brands like Hugo Boss, Bottega Veneta, Valentino, Calvin Klein as well as Lumberjakc and Sergio Tacchini.

Request: total acquisition of the company

Company 8 is a fine Italian jewellery brand operating internationally for over 70 years, creating and distributing jewellery made with precious stones, diamonds and high quality pearls. With headquarters in Milan and an office in New York. the Company 8 has enjoyed growing national and international success over a short period of time.

Request: total acquisition of the company